

Uji Reliabilitas

1. Uji Reliabilitas Kualitas Produk

Reliability Statistics

| | |
|------------------|------------|
| Cronbach's Alpha | N of Items |
| ,664 | 9 |

2. Uji Reliabilitas Prromosi

Reliability Statistics

| | |
|------------------|------------|
| Cronbach's Alpha | N of Items |
| ,715 | 9 |

3. Uji Reliabilitas Keputusan Pembelian

Reliability Statistics

| | |
|------------------|------------|
| Cronbach's Alpha | N of Items |
| ,664 | 9 |

Uji Asumsi Klasik

1. Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

| | | Unstandardized Residual |
|----------------------------------|----------------|-------------------------|
| N | | 98 |
| Normal Parameters ^{a,b} | Mean | ,0000000 |
| | Std. Deviation | 1,45598314 |
| Most Extreme Differences | Absolute | ,049 |
| | Positive | ,043 |
| | Negative | -,049 |
| Test Statistic | | ,049 |
| Asymp. Sig. (2-tailed) | | ,200 ^{c,d} |

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

d. This is a lower bound of the true significance.

2. Uji Heteroskedastisitas

Correlations

| | | | KUALITAS PRODUK | PROMOSI | Abs_RES |
|----------------|----------------|-------------------------|-----------------|---------|---------|
| Spearman's rho | KUALITASPRODUK | Correlation Coefficient | 1,000 | ,921** | -,090 |
| | | Sig. (2-tailed) | . | ,000 | ,376 |
| | | N | 98 | 98 | 98 |
| | PROMOSI | Correlation Coefficient | ,921** | 1,000 | -,090 |
| | | Sig. (2-tailed) | ,000 | . | ,376 |
| | | N | 98 | 98 | 98 |
| | Abs_RES | Correlation Coefficient | -,090 | -,090 | 1,000 |
| | | Sig. (2-tailed) | ,376 | ,376 | . |
| | | N | 98 | 98 | 98 |

** . Correlation is significant at the 0.01 level (2-tailed).

3. Uji Multikolinieritas

Coefficients^a

| Model | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
|----------------|-----------------------------|------------|---------------------------|-------|------|-------------------------|-------|
| | B | Std. Error | Beta | | | Tolerance | VIF |
| (Constant) | 5,749 | 1,224 | | 4,696 | ,000 | | |
| KUALITASPRODUK | ,498 | ,133 | ,562 | 3,752 | ,000 | ,108 | 9,261 |
| PROMOSI | ,282 | ,129 | ,327 | 2,184 | ,031 | ,108 | 9,261 |

a. Dependent Variable: KEPUTUSANPEMBELIAN

4. Uji Korelasi

Correlations

| | | KUALITAS PRODUK | PROMOSI | KEPUTUSAN PEMBELIAN |
|---------------------|---------------------|-----------------|---------|---------------------|
| KUALITASPRODUK | Pearson Correlation | 1 | ,944** | ,871** |
| | Sig. (2-tailed) | | ,000 | ,000 |
| | N | 98 | 98 | 98 |
| PROMOSI | Pearson Correlation | ,944** | 1 | ,858** |
| | Sig. (2-tailed) | ,000 | | ,000 |
| | N | 98 | 98 | 98 |
| KEPUTUSAN PEMBELIAN | Pearson Correlation | ,871** | ,858** | 1 |
| | Sig. (2-tailed) | ,000 | ,000 | |
| | N | 98 | 98 | 98 |

** . Correlation is significant at the 0.01 level (2-tailed).

Koefisien Determinasi

1. Simultan

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | ,877 ^a | ,770 | ,765 | 1,471 |

a. Predictors: (Constant), PROMOSI, KUALITAS PRODUK

b. Dependent Variable: KEPUTUSAN PEMBELIAN

2. Parsial

Coefficients^a

| Model | | Standardized Coefficients | t | Sig. | Correlations | | |
|-------|-----------------|---------------------------|-------|------|--------------|---------|------|
| | | Beta | | | Zero-order | Partial | Part |
| 1 | (Constant) | | 4,696 | ,000 | | | |
| | KUALITAS PRODUK | ,562 | 3,752 | ,000 | ,871 | ,359 | ,185 |
| | PROMOSI | ,327 | 2,184 | ,031 | ,858 | ,219 | ,107 |

a. Dependent Variable: KEPUTUSAN PEMBELIAN

Analisis Regresi Berganda

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-------|-----------------|-----------------------------|------------|---------------------------|-------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 5,749 | 1,224 | | 4,696 | ,000 |
| | KUALITAS PRODUK | ,498 | ,133 | ,562 | 3,752 | ,000 |
| | PROMOSI | ,282 | ,129 | ,327 | 2,184 | ,031 |

a. Dependent Variable: KEPUTUSAN PEMBELIAN

Uji Hipotesis

1. Uji t

| Model | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | |
|-------|-----------------------------|------------|---------------------------|------|-------|------|
| | B | Std. Error | Beta | | | |
| 1 | (Constant) | 5,749 | 1,224 | | 4,696 | ,000 |
| | KUALITAS PRODUK | ,498 | ,133 | ,562 | 3,752 | ,000 |
| | PROMOSI | ,282 | ,129 | ,327 | 2,184 | ,031 |

a. Dependent Variable: KEPUTUSAN PEMBELIAN

2. Uji F

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|---------|-------------------|
| 1 | Regression | 688,199 | 2 | 344,100 | 158,973 | ,000 ^b |
| | Residual | 205,629 | 95 | 2,165 | | |
| | Total | 893,828 | 97 | | | |

a. Dependent Variable: KEPUTUSAN PEMBELIAN

b. Predictors: (Constant), PROMOSI, KUALITAS PRODUK